

COMMERCIAL LIGHTING UPDATES

Effective March 1, 2020



What's changing on March 1, 2020?

PROGRAM	PRODUCT TYPE(S)	CHANGE SUMMARY
SMARTLIGHT INSTANT POINT OF PURCHASE REBATES	ENERGY STAR® LAMPS, DOWNLIGHTS & FIXTURES. DLC® REPLACEMENT LAMPS. DLC INTERIOR FIXTURES DLC EXTERIOR FIXTURES & EXTERIOR RETROFIT KITS	<ul style="list-style-type: none"> • There is no longer a rebate for refrigerator/freezer case fixtures. Custom incentives may be available for case fixtures on large retrofit projects. • Residential customers only eligible for incentives on the following products: <ul style="list-style-type: none"> ○ Residential customers: ENERGY STAR replacement lamps, ENERGY STAR fixtures & downlights, DLC replacement lamps for tubes or 4 pin-base. • Commercial customers remain eligible for all product incentives. • Rebates decreasing on various product categories, see next page for details. • Minimum customer contribution increasing on various product categories, see next page for details. <p>Reminders:</p> <ul style="list-style-type: none"> ○ Exclusions: use Commercial Lighting Rebate form: <ul style="list-style-type: none"> ▪ Retrofit Kits, retrofit kits with integrated sensors, all non-integrated sensors (wall, ceiling, switch, fixture-mounted) ○ Exclusions: Custom rebates may be available: <ul style="list-style-type: none"> ▪ Type A HID replacement lamps, Two Pin-Base CFL replacement lamps, stairwell fixtures ○ Quantity limits are 12 per transaction for residential and 250 per project for commercial customers. ○ Smartlight rebate should only be issued for exterior products used in exterior applications, and interior products for interior applications. Call to inquire about custom rebates for exterior in interior application or vice versa.
	REPORTING REQUIREMENTS	<ul style="list-style-type: none"> • No change to reporting requirements. Continue to submit monthly via the upstream submission tool.
COMMERCIAL LIGHTING REBATE FORM	DLC RETROFIT KITS & NON-INTEGRATED CONTROLS	<ul style="list-style-type: none"> • Rebates decreasing on retrofit kits & integrated sensor for retrofit kit, see next page for details. • There is no longer a rebate for non-integrated refrigerator/freezer case sensor. Custom incentives may be available for case fixtures on large retrofit projects. <p>Reminder:</p> <ul style="list-style-type: none"> ○ Commercial Lighting Rebate Form is no longer applicable for new construction projects. Contact us to enroll your project and maximize impact and incentives.
LIGHTING DESIGN	LIGHTING DESIGN	Contact Efficiency Vermont at 888-921-5990 or efficiencyvermont.com/lightingdesign to learn more about custom design rebates.
CUSTOM INCENTIVES	VARIOUS	<p>Please call to inquire about custom rebates for:</p> <ul style="list-style-type: none"> • LED Stairwell fixtures • DLC LED Track Lighting Fixtures • LED Display Case Lighting Fixtures • LED replacement lamps for fluorescent 2-pin lamps • New Construction projects • LED replacement lamps for HID – Type A • Fixtures used for plant growth • Exterior fixtures installed in an interior application or vice versa (involves pre-qualification process) <p>For questions regarding projects in Burlington, contact 802-865-7336.</p>

Rebate Levels Effective March 1, 2020
RESIDENTIAL AND COMMERCIAL CUSTOMERS

SMARTLIGHT Point of Purchase Rebates		Rebate	3/1/20 Min. Customer Contribution
<u>ENERGY STAR LED REPLACEMENT LAMPS</u>	A-Style (omnidirectional)	\$1	\$0.95
	Globe, Candle / Decorative	\$1	\$0.95
	R/BR/PAR 38, 40	\$4	\$2.95
	R/BR/PAR 16, 20, 30	\$3	\$2.95
	Connected/Smart A-Style	\$6	\$2.95
<u>ENERGY STAR LED FIXTURES</u>	ENERGY STAR Downlight Fixtures & Retrofit Kits	\$5 \$15	\$4.95 \$2.95
	ENERGY STAR Fixtures (excluding downlights)	\$5 \$15	\$4.95 \$2.95
<u>DLC LED REPLACEMENT LAMPS</u>	Linear TLEDs (tubes) - Types A, B & C	\$1	\$1.95
	Four Pin-Base Replacement for CFLs	\$3	\$2.95

COMMERCIAL CUSTOMERS ONLY

SMARTLIGHT Point of Purchase Rebates		Rebate		3/1/20 Min. Customer Contribution
<u>DLC LED REPLACEMENT FOR HID LAMPS</u> (Types B & C only)	≤ 5,000 lumens	\$15 \$20		\$5.00
	5,001 – 10,000 lumens	\$30 \$40		\$5.00
	> 10,000 lumens	\$60 \$80		\$5.00
SMARTLIGHT Point of Purchase Rebates		Fixture Only	Fixture w/ Integrated Sensor	3/1/20 Min. Customer Contribution
<u>DLC LED INTERIOR FIXTURES</u> (Retrofit Kits Excluded)	1x4, 2x2, 2x4 Troffers	\$10 \$30	\$40 \$70	\$20.00 \$10.00
	Surface/Suspended Linears	\$10 \$30	\$40 \$70	\$20.00 \$10.00
	Low-Bay	\$10 \$30	\$40 \$70	\$20.00 \$10.00
	High-Bay	\$30 \$80	\$60 \$120	\$20.00 \$10.00
	Refrigerator/Freezer Case Fixtures	\$30	\$70	\$10.00
<u>DLC LED EXTERIOR FIXTURES & RETROFIT KITS</u>	Exterior ≤ 5,000 lumens	\$15 \$40	\$45 \$80	\$20.00 \$10.00
	Exterior 5,001 – 10,000 lumens	\$15 \$90	\$45 \$130	\$20.00 \$10.00
	Exterior > 10,000 lumens	\$50 \$190	\$80 \$230	\$20.00 \$10.00

Commercial Lighting Rebate Form

*Rebate payment will not exceed purchase price; see form for details

Commercial Lighting Rebate Form		Rebate*
<u>DLC LED INTERIOR RETROFIT KITS</u>	LED Linear Ambient, Troffer, Low-Bay, and High Bay Retrofit Kits	\$5 \$15
	Integrated Sensor for Retrofit Kits	\$15 \$30
<u>NON-INTEGRATED SENSORS:</u> INTERIOR & EXTERIOR	Ceiling or Wall Remote Mounted Occupancy Sensor	\$40
	Fixture Mounted Dual Sensor (Daylight & Occupancy)	\$30
	Switch Mounted Occupancy Sensor	\$10
	Fixture Mounted Occupancy Sensor	\$30
	Ceiling or Wall Remote Mounted Daylight Sensor	\$40
	Switch or Fixture Mounted Daylight Sensor	\$30
	Non-Integrated Refrigerator/Freezer Case Sensor	\$30
	Non-Integrated Exterior Occupancy Sensor	\$30

