

COMMERCIAL LIGHTING UPDATES

Effective October 1, 2019



What's changing on October 1, 2019?

| PROGRAM | PRODUCT TYPE(S) | CHANGE SUMMARY |
|---|---|---|
| SMARTLIGHT INSTANT POINT OF PURCHASE REBATES | ENERGY STAR® LAMPS, DOWNLIGHTS & FIXTURES. DLC® REPLACEMENT LAMPS. DLC INTERIOR FIXTURES DLC EXTERIOR FIXTURES & EXTERIOR RETROFIT KITS | <ul style="list-style-type: none"> ENERGY STAR Downlight & Fixture rebates increasing from \$10 to \$15. <p>Reminders:</p> <ul style="list-style-type: none"> Exclusions: use Commercial Lighting Rebate form: <ul style="list-style-type: none"> Retrofit Kits, retrofit kits with integrated sensors, all non-integrated sensors (wall, ceiling, switch, fixture-mounted) Exclusions: Custom rebates may be available: <ul style="list-style-type: none"> Type A HID replacement lamps, Two Pin-Base CFL replacement lamps, stairwell fixtures Quantity limits are 12 per transaction for residential and 250 per project for commercial customers. Smartlight rebate should only be issued for exterior products used in exterior applications, and interior products for interior applications. Call to inquire about custom rebates for exterior in interior application or vice versa. |
| | REPORTING REQUIREMENTS | <ul style="list-style-type: none"> No change to reporting requirements. Continue to submit monthly via the upstream submission tool. |
| COMMERCIAL LIGHTING REBATE FORM | DLC RETROFIT KITS & NON-INTEGRATED CONTROLS | <ul style="list-style-type: none"> No change to rebate levels – see rebate amounts below. <p>Reminder:</p> <ul style="list-style-type: none"> Commercial Lighting Rebate Form is no longer applicable for new construction projects. Contact us to enroll your project and maximize impact and incentives. |
| LIGHTING DESIGN | LIGHTING DESIGN | Contact Efficiency Vermont at 888-921-5990 or efficiencyvermont.com/lightingdesign to learn more about custom design rebates. |
| CUSTOM INCENTIVES | VARIOUS | <p>Please call to inquire about custom rebates for:</p> <ul style="list-style-type: none"> LED Stairwell fixtures LED Track Lighting Fixtures LED Display Case Lighting Fixtures LED replacement lamps for fluorescent 2-pin lamps New Construction projects LED replacement lamps for HID – Type A Fixtures used for plant growth Exterior fixtures installed in an interior application or vice versa (involves pre-qualification process) |
| | | For questions regarding projects in Burlington, contact 802-865-7336. |

Rebate Levels Effective October 1, 2019

| SMARTLIGHT Point of Purchase Rebates | | Rebate | 10/1/19 Min. Customer Contribution | |
|--|---|-----------------------------|------------------------------------|------|
| <u>ENERGY STAR LED REPLACEMENT LAMPS</u> | A-Style (omnidirectional) | \$1 | \$0.95 | |
| | Globe, Candle / Decorative | \$1 | \$0.95 | |
| | Connected/Smart A-Style | \$6 | \$2.95 | |
| | R/BR/PAR 38, 40 | \$4 | \$2.95 | |
| | R/BR/PAR 16, 20, 30 | \$3 | \$2.95 | |
| <u>ENERGY STAR LED FIXTURES</u> | ENERGY STAR Downlight Fixtures & Retrofit Kits | \$15 \$10 | \$2.95 | |
| | ENERGY STAR Fixtures (excluding downlights) | \$15 \$10 | \$2.95 | |
| <u>DLC LED REPLACEMENT LAMPS</u> | Linear TLEDs (tubes) - Types A & B | \$1 | \$1.95 | |
| | Linear TLEDs (tubes) - Type C (dedicated driver) | \$3 | \$1.95 | |
| | Four Pin-Base Replacement for CFLs | \$3 | N/A | |
| | Replacements for HID Lamps (Types B & C only) | ≤ 5,000 lumens | | \$20 |
| | | 5,001 – 10,000 lumens | | \$40 |
| 10,001 – 15,000 lumens | | \$80 | | |
| > 15,000 lumens | | \$100 | | |

| SMARTLIGHT Point of Purchase Rebates | | Fixture Only | Fixture w/ Integrated Sensor |
|--|------------------------------------|--------------|------------------------------|
| No minimum customer contribution | | | |
| <u>DLC LED INTERIOR FIXTURES</u> (Retrofit Kits Excluded) | 1x4, 2x2, 2x4 Troffers | \$30 | \$70 |
| | Surface/Suspended Linears | \$30 | \$70 |
| | Low-Bay | \$30 | \$70 |
| | High-Bay | \$80 | \$120 |
| | Refrigerator/Freezer Case Fixtures | \$30 | \$70 |
| <u>DLC LED EXTERIOR FIXTURES & RETROFIT KITS</u> | Exterior ≤ 5,000 lumens | \$50 | \$90 |
| | Exterior 5,001 – 10,000 lumens | \$100 | \$140 |
| | Exterior > 10,000 lumens | \$200 | \$240 |

| Commercial Lighting Rebate Form | | Rebate |
|---|--|--------|
| <u>DLC LED INTERIOR RETROFIT KITS</u> | LED Linear Ambient, Troffer, Low-Bay, and High Bay Retrofit Kits | \$15 |
| | Integrated Sensor for Retrofit Kits | \$30 |
| <u>NON-INTEGRATED SENSORS:</u> INTERIOR & EXTERIOR | Ceiling or Wall Remote Mounted Occupancy Sensor | \$40 |
| | Fixture Mounted Dual Sensor (Daylight & Occupancy) | \$30 |
| | Switch Mounted Occupancy Sensor | \$10 |
| | Fixture Mounted Occupancy Sensor | \$30 |
| | Ceiling or Wall Remote Mounted Daylight Sensor | \$40 |
| | Switch or Fixture Mounted Daylight Sensor | \$30 |
| | Non-Integrated Refrigerator/Freezer Case Sensor | \$30 |
| Non-Integrated Exterior Occupancy Sensor | \$30 | |

