# Real-Life Air Source Heat Pump Performance Testing—Results and Reasons

**BBBD Conference** 

8 February, 2018

Burlington, VT

**Bruce Harley Energy Consulting** 

#### Outline

- Heat pumps explained
- Some field research results
- Recent measurements and results
- Design and application resources and insights

## Terminology

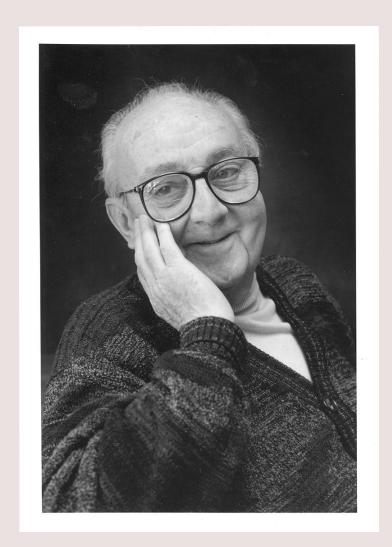
- COP = Coefficient of Performance
  - = Energy Out / Energy In (like units)
  - typical range 2~6 depending on conditions
- HSPF = rating of heating efficiency
  - = Energy Out / Energy In (btu/watt)
  - this is a seasonal model based on lab test
  - Like a COP \* 3.41 but it's not measured
  - Many baked-in assumptions, minimal test points

# George Box (1919-2013)

"All models are wrong, but some are useful"

All **ratings** are wrong, but some are useful

CSA: EXP07 test procedure



## Residential Air Source Heat Pumps

- 1980s lots of ASHPs in northern climates
  - Duct leaks, air flow/charge problems
  - "blowing cold air" complaints
- Electric resistance heat compensates
  - Leading to low system efficiency / high cost
- People believe ASHPs don't work in cold climates because of the climate

## Buying a DHP in 2012

• 2 Local contractors I tried to get bids from:

- "It won't heat your house in Vermont... maybe if you were in Texas or Oklahoma."
- "You should really get a 'geothermal' system... my dad and I installed lots of heat pumps in the '80s and they don't work that well..."
- Old myths die hard!

## **Ductless Split Heat Pumps**

- 40+ years of mass-production
  - Originally single-point cooling
- Steady advances:
  - System size: wider range
  - Flexibility: heating, zoning, compact ducts, etc.
  - Efficiency increase variable speed "inverter drive"
  - Climate: optimize for cold weather
- Most have no electric resistance backup





Hidden in soffit or above ceiling









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#### DHP Residential Use Cases

- Offset existing heating source
  - Oil, LP, Electric resistance
  - 1-2 zones –through– complete replacement
- Exclusively heat low-load homes
  - Deep retrofit, new near/net zero
- Add HVAC to addition or new zone

## Why heat pumps?

- Strategic electrification
  - Carbon reductions will require getting buildings off of fossil fuels
  - The grid can get "greener" over time
  - Heat pumps can get more efficient over time
  - PV on-site or offsite can provide electricity for individual heat pump
  - Fossil fuel combustion will never get more efficient or have lower carbon emissions

# Field Studies - Highlights

- 1990s, Ecotope (WA):
  - Heat pumps: more energy than electric resistance
  - less than electric furnaces
  - Big losses in ductwork, lack of zoning contributed
- 2003 (Ecotope):
  - 14 electric heat homes retrofitted
  - Single-zone, "standard" mini-splits
  - Saved average of 40% (range was very wide)

# NEEP Meta-Study (EFG, 2014)

	BHE-EMT Heat Pump Interim Report 2013		KEMA Ductless Mini Pilot Study & Update 2009-2011
	BPA- ACEEE Performance of DHP in the Pac. NW 2010		Mitsubishi Heat Pump Market Data 2011
	BPA DHP Engineering Analysis (Res) 2012		Mitsubishi Indoor Unit Brochure 2011
	BPA DHP Retrofits Comm. Bldgs. 2012		Mitsubishi M-series Features & Benefits 2011
	BPA Variable Capacity Heat Pump Testing 2013		NEEA DHP Billing Analysis Report 2013
	Cadmus DMSHP Survey Results 2014	_	The state of the s
	CCHRC ASHP Report 2013		NEEA DHP Evaluation Field Metering Report 2012
	CSG DHP Performance in the NE 2014		NEEA DHP Final Summary Report 2014
	CSG Mini-split HP Efficiency Analysis 2012		NEEA DHP Impact Process Eval Lab Testing Report 2011
	DOE DHP Expert Meeting Report 2013		NEEA DHP Market Progress Eval 2 2012
	DOE DHP Fujitsu and Mitsubishi Test Report 2011		NEEA DHP Market Progress Eval 3 2014
	DOER Renewable Heating & Cooling Impact Study 2012		NEEP DHP Report Final 2014
	DOER Renewable Thermal Strategy Report 2014		NEEP incremental cost study
	Ductless Mini-Split Heat Pump Customer Survey Results		NEEP Strategy Report 2013
	Eliakim's Way 3 Year Energy Use Report 2013		NREL Improved Residential AC & Heat Pumps 2013
	EMaine Case Study (Andy Meyer) 2014		Rocky Mountain Instit. DHP Paper 2013
	Emaine EE Heating Options Study 2013		
	Emaine LIWx Program Checkup 2014		SCEC DHP Work Paper 2012
	Emera Maine Ductless Heat Pump Pilot Program 2014		Synapse Paper 2013 Heat-Pump-Performance
=(	<b>-</b>		VEIC Mini Split Heat Pump Trends 2014

VELCO Load Forecast with Heat Pumps 2014

#### **Recent Studies**

- Building Science Corp (Building America) 2014
  - Long term monitoring in 8 low-energy homes
  - Predictable issues with indoor distribution
  - Big issue with "on/off" (deep setback = poor eff.)
- Steven Winter (Building America) 2015:
  - Measured 7 mini-splits retrofitted in homes
  - COP range from 1.1 2.3
  - Issues: low air flow, high inlet temperature, poor integration with central heat

#### **Recent Studies**

- Cadmus 2016 MA/RA impact evaluation:
  - 152, CC/NonCC, average rated HSPF 9-11
  - Operating hours much lower than expected (only running 19-27% of the time in winter)
  - Efficiencies somewhat lower than ratings
  - Net result: savings pretty small
- Issues: lack of use (many installed w/AC focus)
  - need better controls/thermostat placement
  - multi-zone had lower efficiency

## My Measurements

#### Summary:

- DHP Installation: Stamford, VT July, 2012
- Modestly efficient, 2400 SF house
- 2 units, 3 zones
- Monitored 9/2012-4/2014,
- Co-heat test: resistance heat, 14 days

# 1st Floor Unit - 12 HSPF

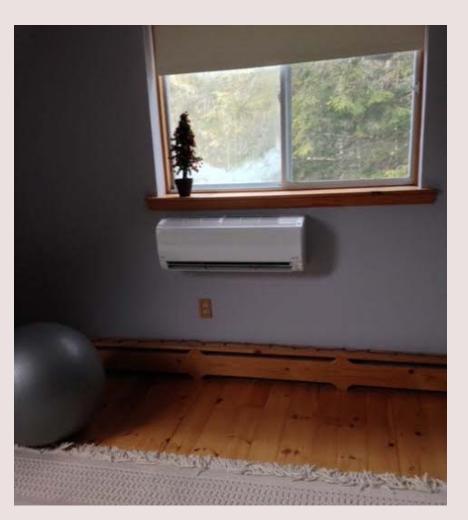


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## **Outdoor Unit**



### Attic room - 2nd floor



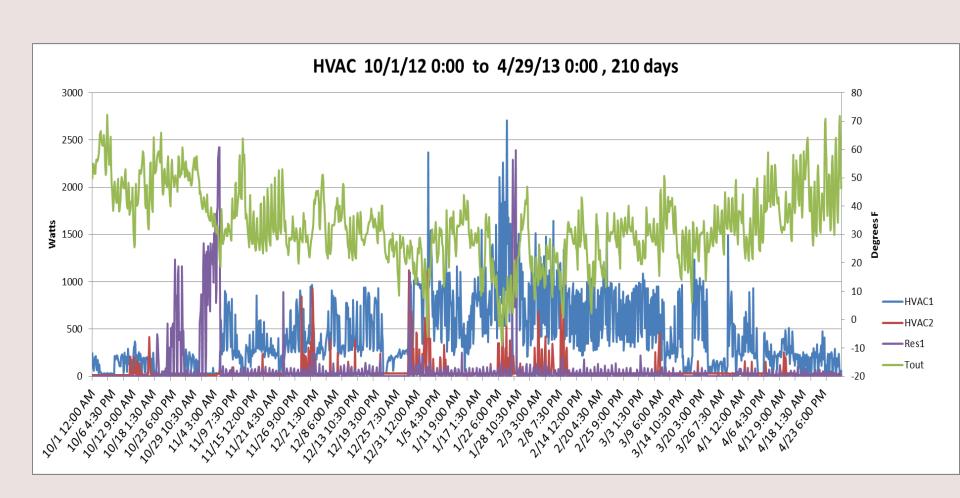


2-zone, 9 HSPF

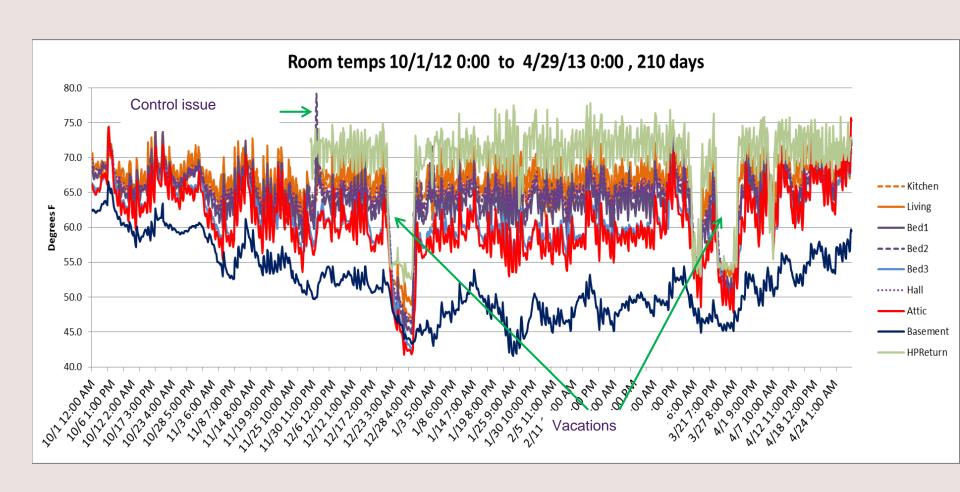
## 2nd Floor Air Handler



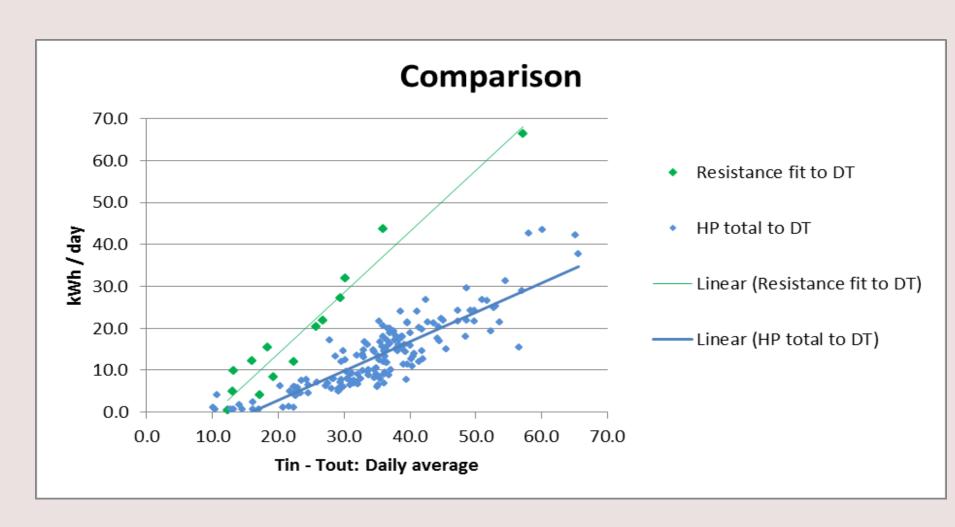
#### **HVAC** kWh and Tout



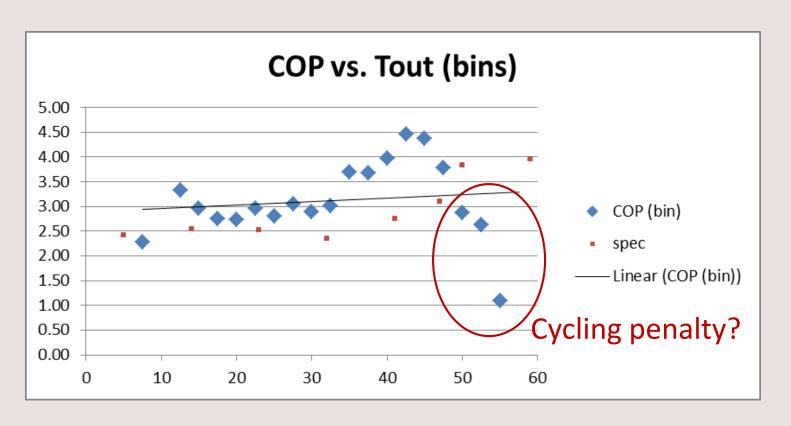
## Room Temperatures



#### Resistance vs DHP

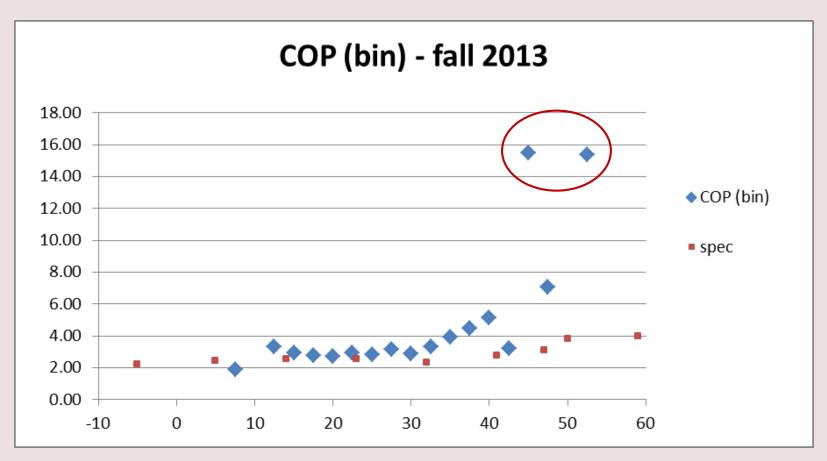


#### **COP Variation with Tout**



**Tout** 

## COP vs. Tout (off in mild weather)



#### Some conclusions

- Efficiency in mild weather is highly dependent on user settings
- Fan Speed "Low" is quieter
  - Preferred during our first winter
- "Auto" fan boosts capacity
  - Important in colder weather
- Don't use auto-changeover (H/C) setting

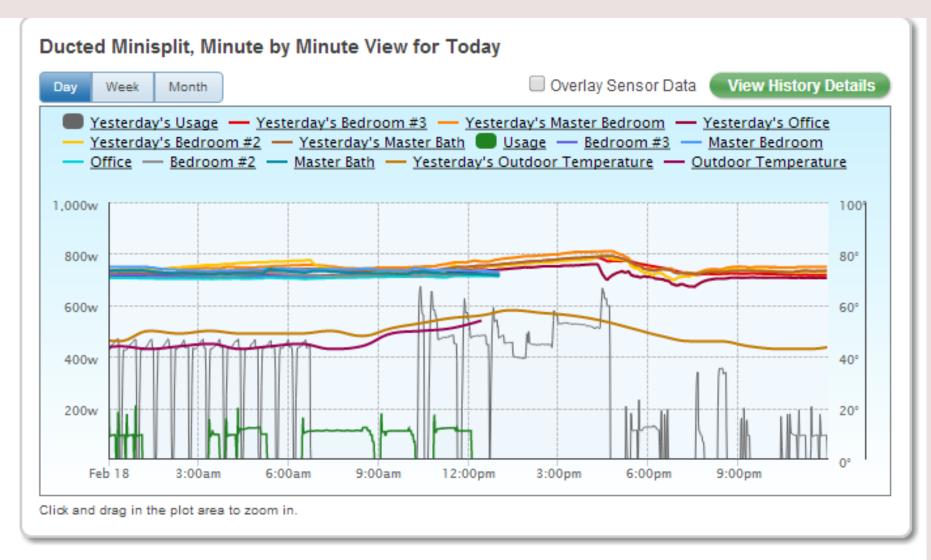
# My house: Projected vs. Actual

	Projected	Actual
Load	7740 kWh	7358
Consumption	3067 kWh	2794
Cost	\$460	\$419
COP	2.5	~ 2.8

## Installer settings

- Need to override setting that reverts to factory default on power outage
- Fujitsu need to select "high insulation" in installer menu...

#### From NEEA research

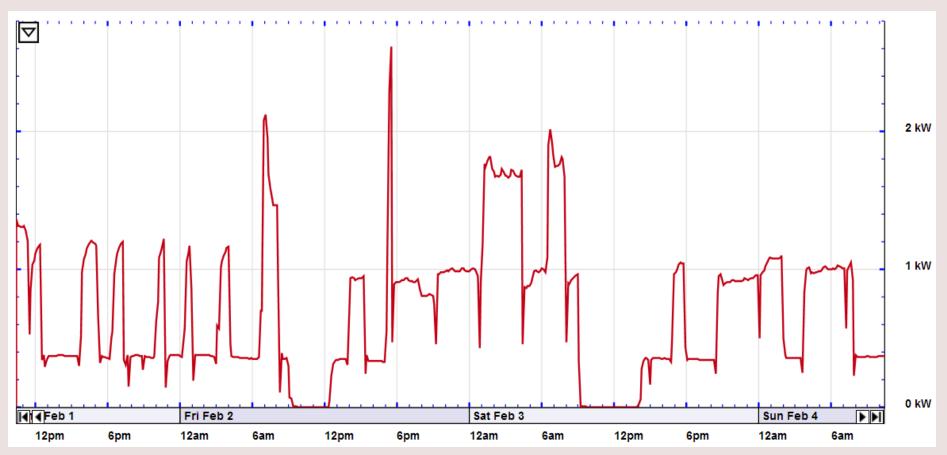


©2014 Powerhouse Dynamics. All rights reserved.

# My heat pump last week:



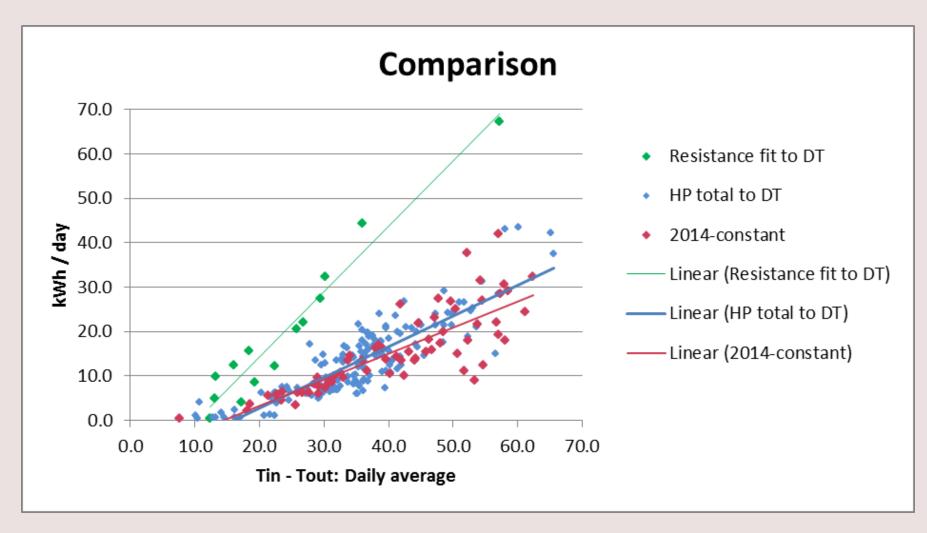
# Next Day: "high insulation" re-set



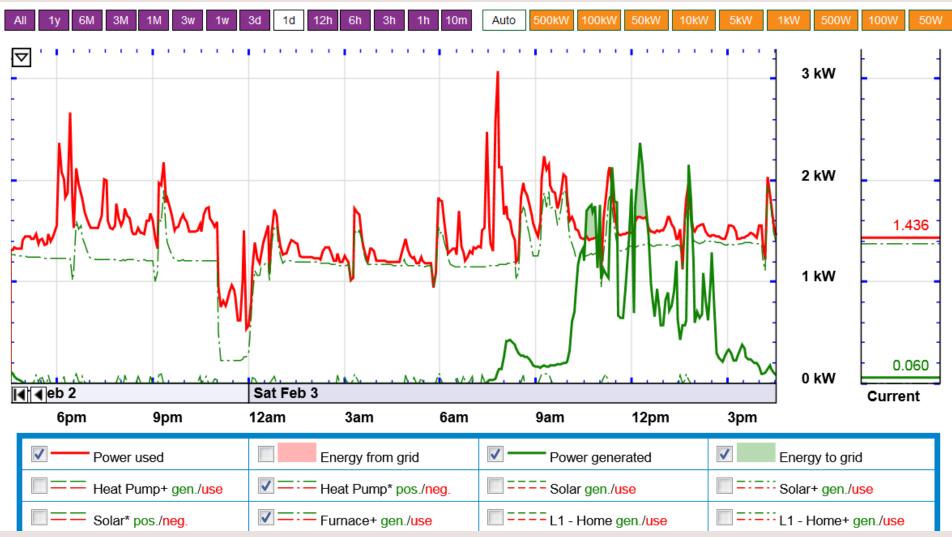
## Temperature Setbacks

- For ASHP, setbacks don't save much
  - Deep setback = long recovery, in high speed mode
  - Early morning recovery = lowest outdoor temps
  - Both of these = least efficient operation
- Better to "set it and forget it"
  - Use setback for > several days away
  - But don't expect fast recovery!

## Feb-Apr 2014 Performance

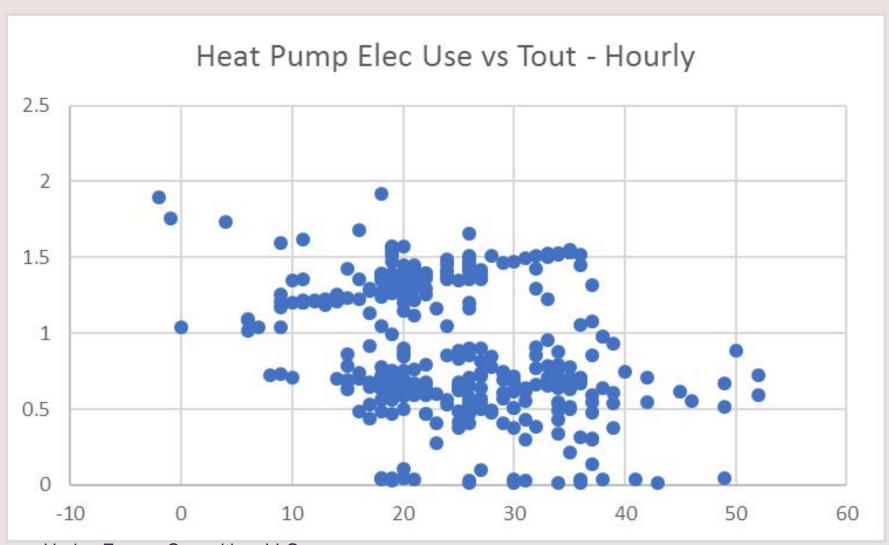


## 1 site from a current project:



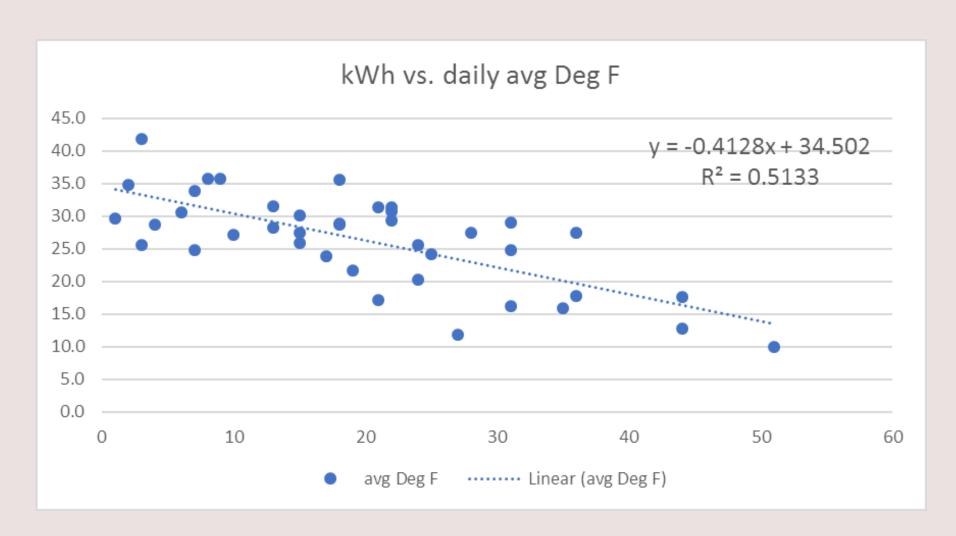
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# Hourly data (messy)



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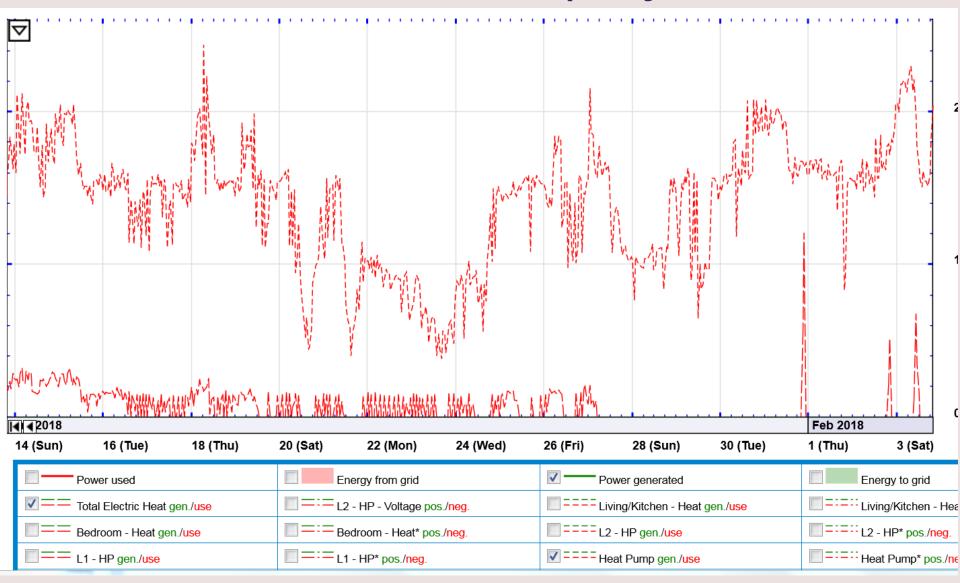
# Daily data



## Gas Boiler, 1.5T Cold Climate HP

- 1500 SF ranch, 3 bedroom. Open floor plan
  - Separate gas DHW conventional tank (new)
  - Moved boiler thermostat to master bedroom
  - Installed wall-mount thermostat opposite HP
- Savings: approx. 70% of gas heating
- Savings: approx. 60% of all gas
  - VERY preliminary: 2 months, imprecise gas data
  - M&V: CDH Energy for official results later

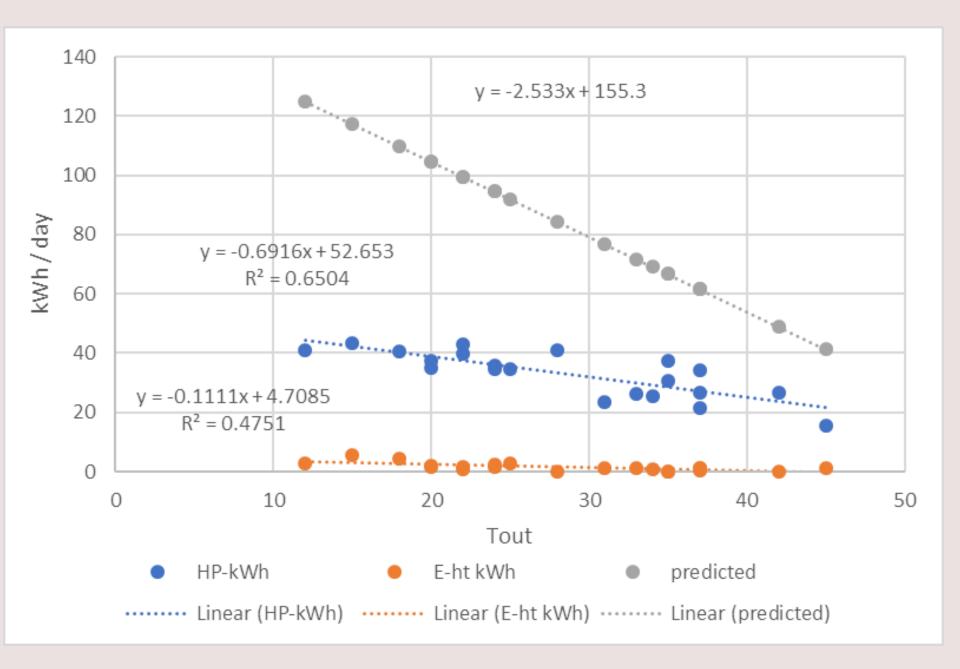
# 2nd site from project:



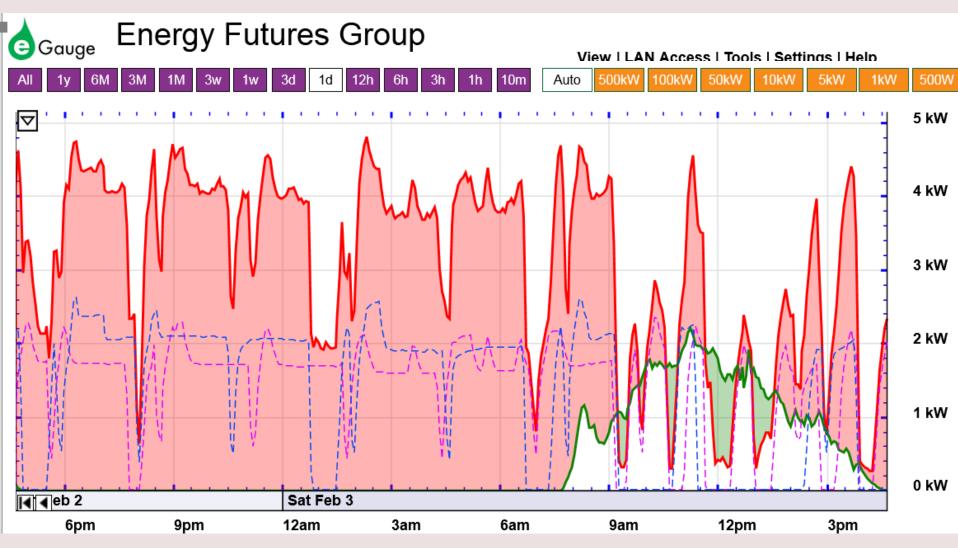
#### Electric Resistance Heat

- 2-story, 1 ½ bedroom
- Pre-heat pump billing data
- 21 days of logger data:

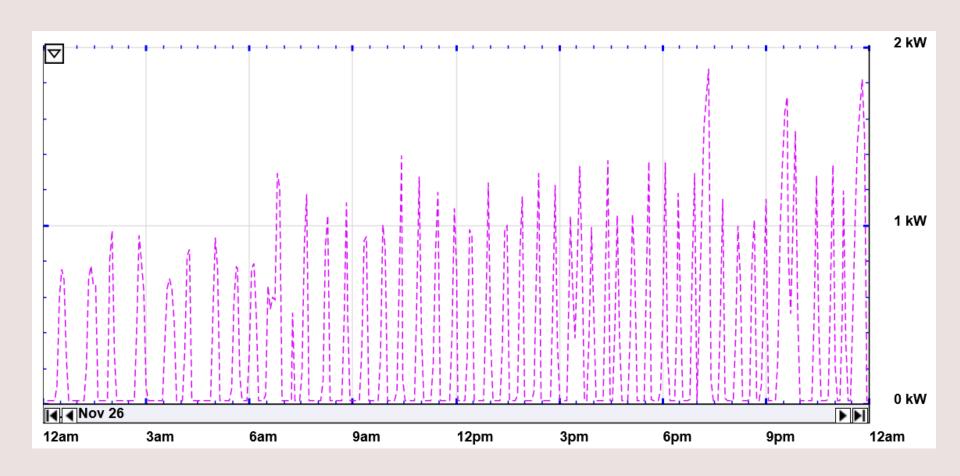
Net COP (incl. "aux")	2.4
COP - HP only	2.5
Savings	59%
would have used kWh:	1752
Actually used kWh	1025
kwh/day saved	49



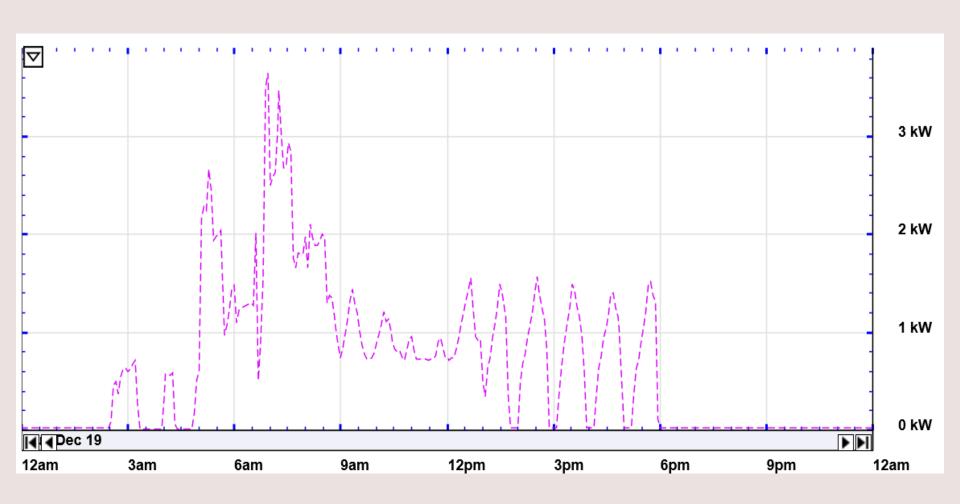
# EFG Office (2, 2-zone ASHP)



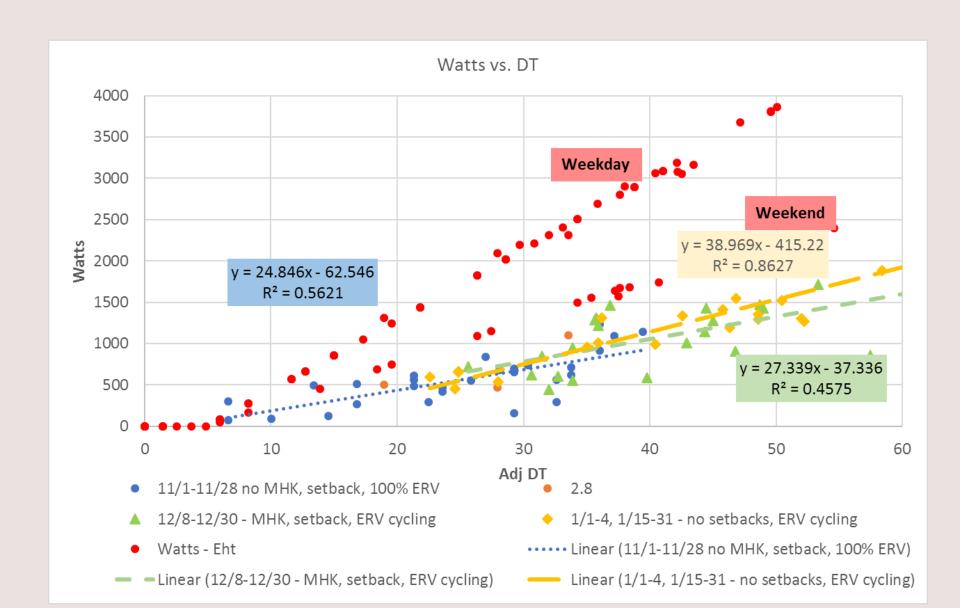
# Before adding wall control



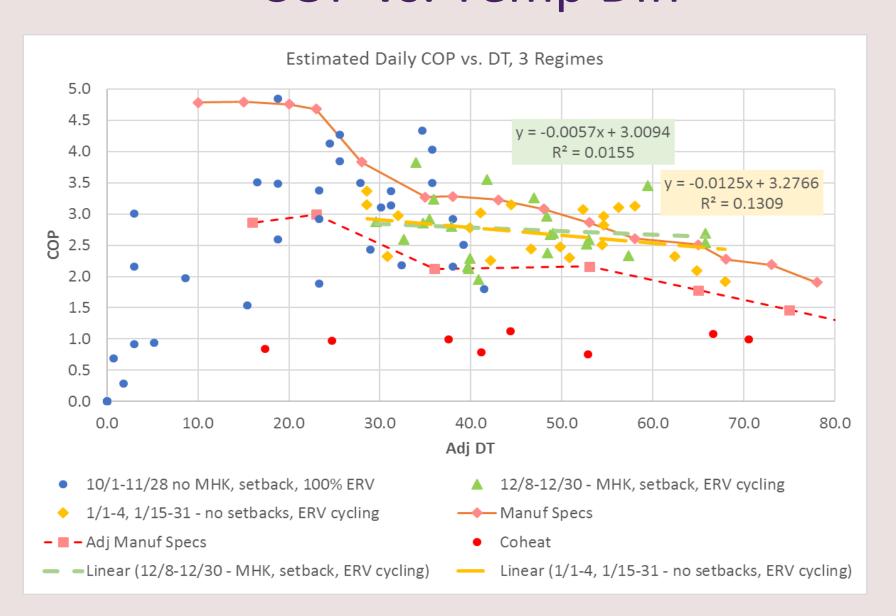
# After adding wall control



#### **ASHP & Resistance Watt**



# COP vs. Temp Diff



### **EFG Co-Heating Test Results**

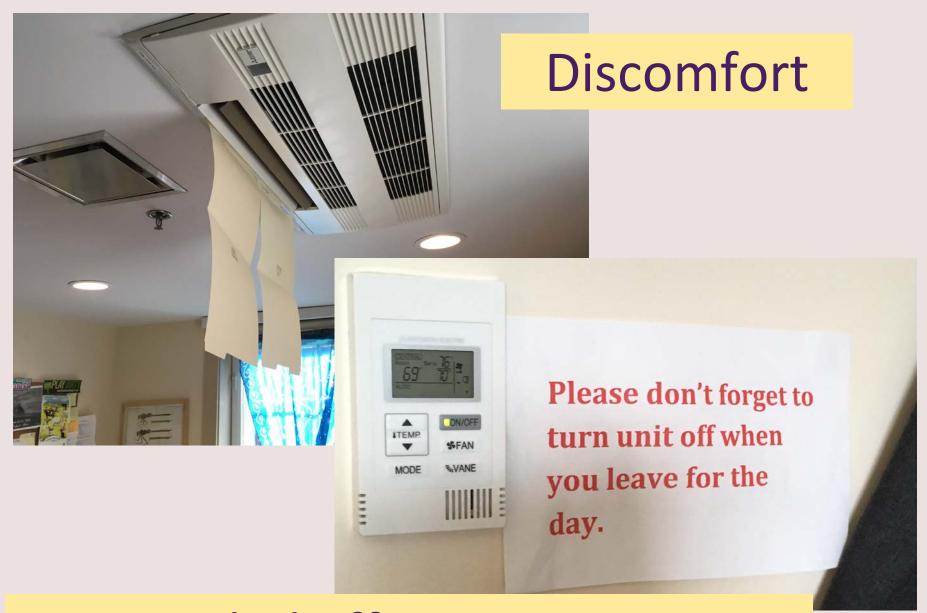
Very preliminary – need more data

		No		
Tout		sun	Rated	
avg.	COP	COP	COP	Condition
				10/1-11/28 no MHK, setback, 100% ERV
51	3.4	3.7	4.8	(higher uncertainty-less comparable)
21	2.9	2.8	3.0	12/8-12/30 - MHK, setback, ERV cycling
22	2.8	2.6	3.1	1/1-4, 1/15-31 - no setbacks, ERV cycling
38	3.0	2.9	3.5	All recorded since 11/01/17

#### 7000 SF – office/classroom



Manual override ("servicé disconnect") used frequently in meeting/classroom spaces

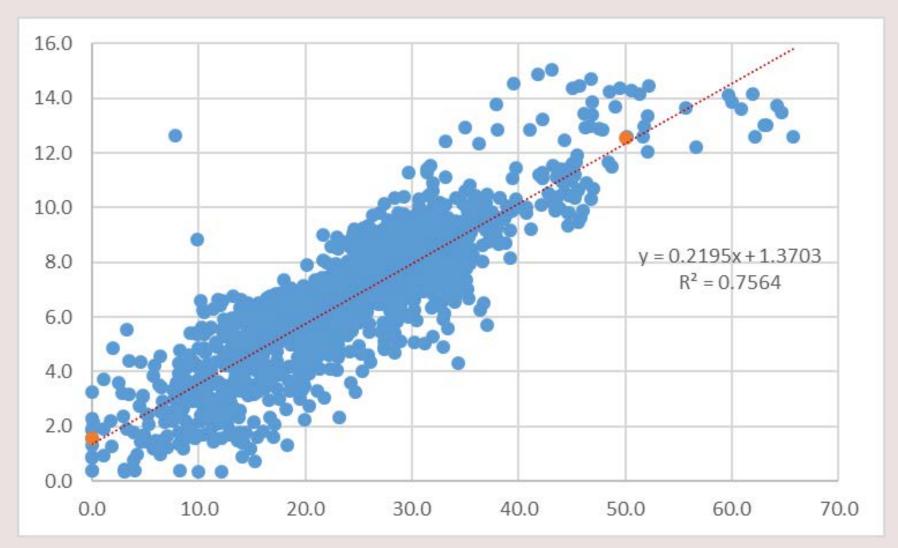


Misguided efforts to conserve

#### Fixes...

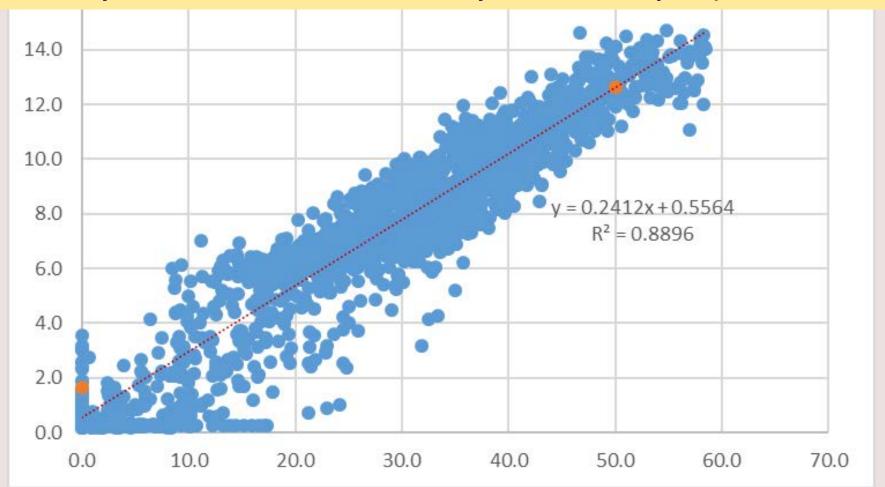
- Changed programing to allow occupant fan control
- Told people to leave temp settings constant
- Base energy: modest decrease
- Heating energy: virtually the same
- Happier, more comfortable people!

# Before (hourly Oct-Dec '16)



### Jan-Apr '17 – no setbacks or fan-on

Standby >1 to 0.6kW, virtually same slope (2.4 kW/°F



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#### Issues

- Design
  - Multi-zone
  - Sizing
- Installation
  - Snow/ice / drip / drain pan heat
- Utilization
- Controls / firmware / settings
  - Wall mount thermostat
  - Temp sensing / air handler
  - Constant fan
- Setbacks

### Design (Retrofit)

- 1st floor unit primary heating for 2-story house
  - 2nd floor unit great for cooling 2-story house
    - Ducts help upstairs—low load rooms
- Most savings from first heating unit
  - Sometimes 2-3 heads for cut-up floor plans
- More: increased comfort, convenience
  - Higher cost and lower efficiency

### Design

- Don't use HSPF "as-is" to estimate or even compare performance
  - Adjust for climate using bin analysis for actual equipment and application
  - Be careful about what manufacturers specs you use
    - Typically run at max capacity at low temperatures
    - NEEP guide is really helpful

#### Design - Sizing

- Focus on the application
  - Sole heating source: cold weather performance/ capacity is critical
  - Retrofit to offset oil/LP/resistance heat: overall performance matters more
- Conventional sizing may not be relevant for some uses
  - Smaller seems to be better as long as load is met

### Sizing – New Con / DER

- Make sure to do actual load calculations
- Use equipment spec's at design conditions
- Zoning: Avoid oversizing many small zone
  - Use zones strategically
  - Slim/horizontal duct systems for 2-4 bedrooms
  - Most single family homes: 2-3 zones; condos: 1-2
- Isolated room separate zone

### Design / Install

- In heating climate: indoor unit low on wall
  - Window sill height provides balance between heating and cooling performance in cold climate
  - Or use floor mounted system
  - Or ducted system with floor registers if space is available

#### "Floor mount" good for larger spaces

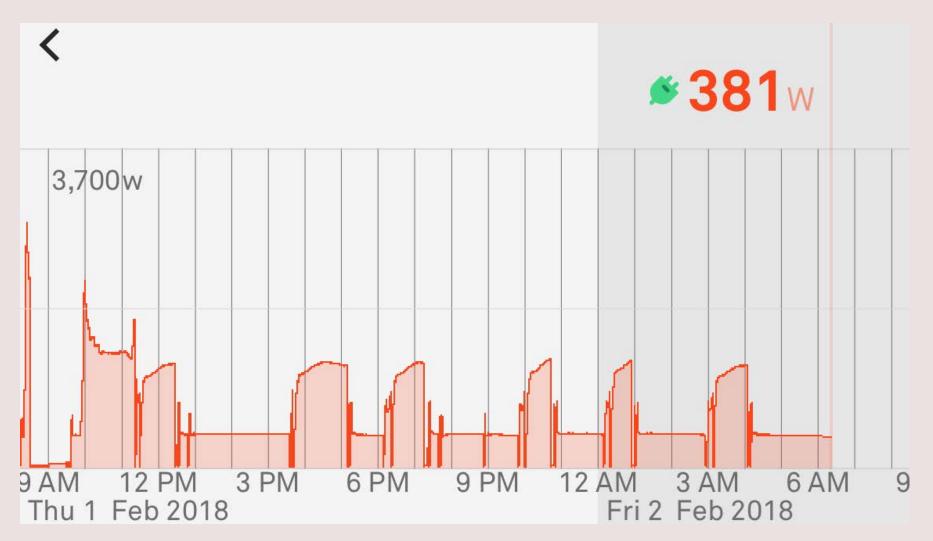
• Better heat distribution, esp. first/lower floor





Or, ducted system with floor registers

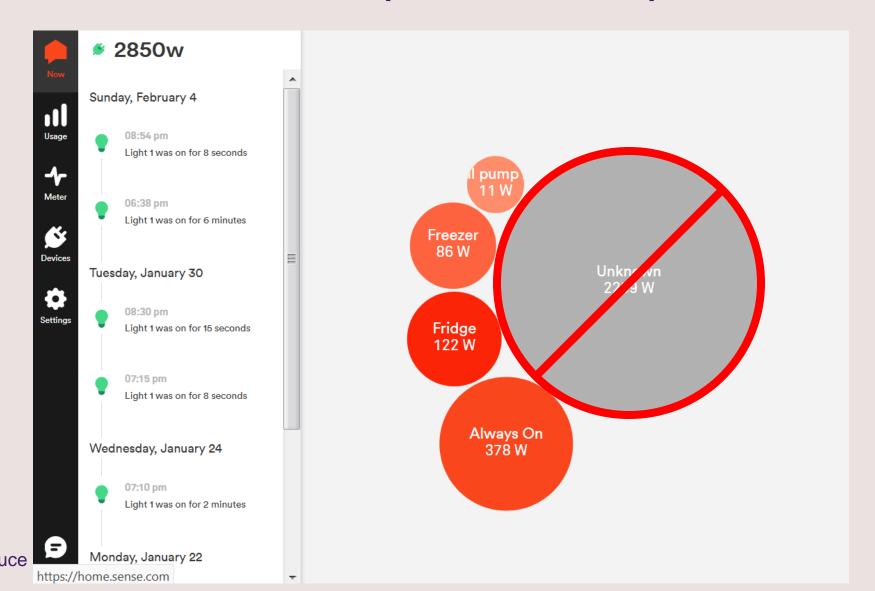
# Got Monitoring?



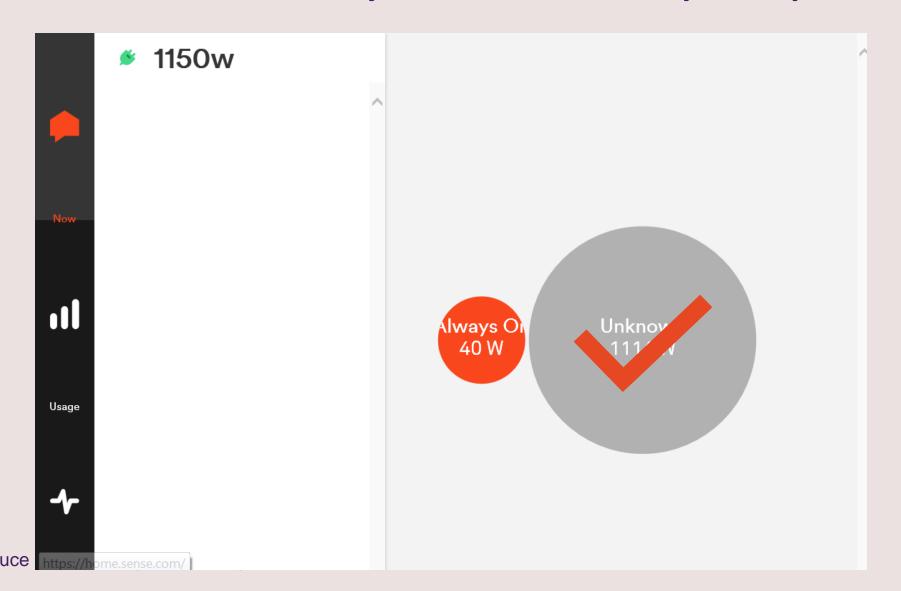
### Monitoring is *really* good to have

- See what's happening... but adds \$300-1500+
- eGauge flexible, configurable, geeky
  - No subscription fee (need to backup data in case of failure)
- eMonitor more consumer friendly
  - Have to pay for data storage
- Sense Can't "sense" variable-speed heat pump unless you put it on JUST the HP circuit

### Sense – cheaper, but imperfect:



### Connect only to the heat pump:



#### Care In Installation

- Follow manufacturers instructions carefully
  - Refrigerant charge adjustments if needed
  - Flare fittings, purge system, start-up process
- Keep above snow line wall brackets
  - Best if mounted to foundation
  - (or wall in less noise-sensitive area)
- Surge protector at service disconnect
- Rodent-proof entry



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#### Wall mount or stand:





Beware frost heave w/stands

#### **Drip Diverter**

- Avoid eave drip, or use diverter
- Sheltering from above is good – don't obstruct air flow (follow instructions for clearances!)



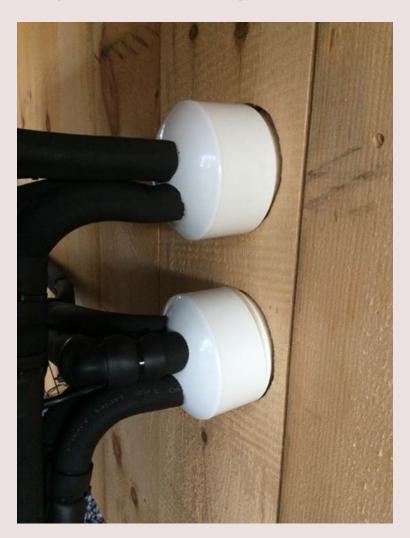
#### Surge protector

# helps avoid this:





# Rodent-proofing line set entry



### Controls / Settings

- Use Wall-mounted controls
  - Sense temperature at control, not in return air
- Fan Speed: Auto, avoid constant-fan settings
- Avoid "Auto" heating / cooling setting
- Override fan temp sensing control for air handlers in unconditioned space
- Retrofit: the heat pump needs to operate
  - Set ASHP warmer than backup heat!
  - Control location ASHP as primary, central as backup

#### **Equipment Selection**

- NEEP Cold Climate Listings (neep.org)
  - High heating efficiency rating: HSPF >10
  - High efficiency in cold weather: COP > 1.75
    - at 5°F outdoor temperature
- Also look for
  - High capacity (output) at low outdoor temps
  - Rated operation at -5°F, -15°F, or lower
  - Max capacity is expected when it's cold!

# **NEEP ccASHP Listings**



- 4	Α	B	C	D	E	F	G	Н		J	K
1	DISCLAIMER- Some of	the performance	values reported	d as part of the C	old-Climate ASHP Specif	ication are NC	T derived from	m industry sta	andard test p	rocedures or t	hird-party tested/v
2	Products added to list s	ince previous upo	date highlighted	in pink							

#### **General Information**

5 Updated: March 9, 2017

3

4

Ť	Manufacturer	Brand	AHRI	Outdoor Unit	Indoor Unit Model(s)	HSPF	SEER	EER (@	ENERGY	Ductless	If Ductless,
		(if applicable)	Certificate	Model		(Region IV):		95°F)	STAR	or Ducted	Multi-zone or
6	_	▼	No. ⊸¹	▼	<b>*</b>	▼	_	▼.	Certifie( *	₩.	Single-zone1 *
7	Daikin		3208521	RXG09HVJU	FTXG09HVJU	11	26.1	15.8	Yes	Ductless	Single-zone
8	Daikin		3208522	RXG12HVJU	FTXG12HVJU	10.55	24.2	14	Yes	Ductless	Single-zone
9	Daikin		3208523	RXG15HVJU	FTXG15HVJU	10	21	12.9	Yes	Ductless	Single-zone
10	Mitsubishi		4217888	MUZ-FE18NA	MSZ-FE18NA	10.3	20.2	14.2	Yes	Ductless	Single-zone
11	Mitsubishi		4908219	MUZ-FE09NA	MSZ-FE09NA	10	26	15.5	Yes	Ductless	Single-zone
12	Mitsubishi		4934170	MUZ-FE12NA	MSZ-FE12NA	10.5	23	12.9	Yes	Ductless	Single-zone
13	Fujitsu		5063325	AOU9RLS2	ASU9RLS2	12.5	27.2	16.1	Yes	Ductless	Single-zone
14	Fujitsu		5063326	AOU12RLS2	ASU12RLS2	12	25	13.8	Yes	Ductless	Single-zone
15	Daikin		5265753	RXS09LVJU	FTXS09LVJU	12.5	24.5	15.3	Yes	Ductless	Single-zone
16	Daikin		5265755	RXS12LVJU	FTXS12LVJU	12.5	23	12.8	Yes	Ductless	Single-zone
17	Daikin		5265756	RXS15LVJU	FTXS15LVJU	11.6	20.6	14.4	Yes	Ductless	Single-zone
18	Daikin		5265757	RXS18LVJU	FTXS18LVJU	11	20.3	12.7	Yes	Ductless	Single-zone
19	Daikin		5265758	RXS24LVJU	FTXS24LVJU	10.6	20	12.5	Yes	Ductless	Single-zone
20	Nortek Global	Maytag	5597453	PSH4BG024K	B6VMAX024K-B	10	19	13.9	Yes	Ducted	N/A
21	Nortek Global	Maytag	5597457	PSH4BG036K	B6VMAX036K-B	10	19	12.9	Yes	Ducted	N/A
22	Fujitsu		5751311	AOU9RLFC	AUU9RLF	13	24	14.5	Yes	Ductless	Single-zone
23	Fujitsu		5751312	AOU9RLFC	ARU9RLF	12.2	21.5	14.5	Yes	Ductless	Single-zone
24	Fujitsu		5751313	AOU12RLFC	AUU12RLF	12.2	21.9	12.8	Yes	Ductless	Single-zone
25	Fujitsu		5751314	AOU12RLFC	ARU12RLF	11.5	20	12.8	Yes	Ductless	Single-zone
26	LG		5859619	LUU187HV	LCN187HV	10.1	20	15	Yes	Ductless	Single-zone
27	LG		6236101	LSU240HSV3	LSN240HSV3	10.2	20	12.5	Yes	Ductless	Single-zone
28	American Standard		6749789	4A6V0024A1	*AM8C0B30V21	10	19.25	13.75	Yes	Ducted	N/A
29	American Standard		6749791	4A6V0048A1	*AM8C0C48V41	10	19.25	12.5	Yes	Ducted	N/A
30	Trane		6749942	4TWV0024A1	*AM8C0B30V21	10	19.25	13.75	Yes	Ducted	N/A
31	Trane		6749944	4TWV0048A1	*AM8C0C48V41	10	19.25	12.5	Yes	Ducted	N/A
32	American Standard		6750232	4A6V8036A1	*AM8C0C36V31	10	18	13	Yes	Ducted	N/A
33	American Standard		6750233	4A6V8048A1	*AM8C0C48V41	10	18	12.5	Yes	Ducted	N/A
	Commont Day	duct 1 let /2 0 1	TO Delicate of A	4 4 4 7\	_					-	

#### **NEEP Guides**

- Sizing/selection guide and installation guide
- neep.org, "Initiatives/air source heat pumps", "<u>Air-Source Heat Pump Installer Resources</u>"
   link on right side
- Also, "<u>Cold Climate Air Source Heat Pump</u>" link at right to cold climate list
- Updates coming in 2018, + consumer's guide

# Sizing and Selecting Guide





#### Guide To Sizing & Selecting Air-Source Heat Pumps in Cold Climates

A companion to NEEP's Guide to Installing Air-Source Heat Pumps in Cold Climates

# Application Sheets

#### Heating (or Heating & Cooling) Displacement

Application Description	Custo Heati servio
Suggested ASHP System Configuration (Single/Multi-Zone Ductless, Mini-Duct, Centrally Ducted)	For the locate system and some make
Suggested Treatment of Existing HVAC System	Left ii of ho
Sizing Strategy Overview	Place (as a) to he desig coolir
Load Calculation	See "I
Equipment Selection Considerations	Heati Unde even outdo
Oversizing Concerns / Tradeoffs	Coolii is ove capad
Further Guidance	

Consider floor mount unit cerving first floor especially



#### Guide To Sizing & Selecting Air-Source Heat Pumps in Cold Climates

A companion to NEEP's Guide to Installing Air-Source Heat Pumps in Cold Climates

#### Full Heating System Replacement

Application Description	Typicall poorly i decomr are loca suitable
Suggested ASHP System Configuration (Single/Multi-Zone Ductless, Mini-Duct, Centrally Ducted)	For this mini du above),
Suggested Treatment of Existing HVAC System	Existing ducts the register are cut
Sizing Strategy Overview	Size for design heat. O



Guide To Sizing & Selecting Heat Pumps in Cold Climate

A companion to NEEP's Guide to Installing Air-Source Heat

#### Isolated Zone

Application Description

One room or zone that is otherwise thermally isolated a newly finished basement room, build out above gara had poor thermal comfort.

### **Installing ASHPs in Cold Climates**



#### General Equipment Selection Guidance

ACCA Manual S<sup>3</sup> (or equivalent), when combined with the recommendations in this guide, is an acceptable method to ensure equipment meets the heating and cooling load requirements. The general guidance below may be combined with the application-specific recommendations to inform the selection process:

- Generally, use manufacturer's extended performance tables to determine heating and cooling capacity as applicable, at the actual design conditions for the local climate.
- Although extended performance tables are recommended for sizing equipment to heating loads (whether 100% of load, or based on some use of available backup heat source), be cautious because not all published performance data is consistent. Some tables may not show maximum capacity at colder temperatures, when variable-speed equipment may reasonably be expected to operate at high speeds. The information in the <u>Cold Climate Air Source Heat Pump (ccASHP) Specification</u> tables (minimum and maximum heating capacities reported at 5°F) may be used to corroborate extended performance tables and help ensure the right equipment selection.
- For homes where systems are installed with a heating focus, cooling capacity may be estimated for sizing purposes as allowed in the various application sections below, as an alternate to manufacturer's performance tables.
- The step of adding the heating and cooling air flow needed for each room to estimate total system air flow applies
  to centrally ducted heat pump systems, and may be omitted for single- or multi-zone ductless distribution systems.

#### Heating (or Heating & Cooling) Displacement

Application Description	Customer primarily desires to reduce heating (and/or cooling) cost for central area of home. Heating is supplemental when the existing heating equipment is not at or near the end of its service life. The main tradeoff is between initial cost vs. savings and comfort in remote zones.
Suggested ASHP System Configuration (Single/Multi-Zone Ductless, Mini-Duct, Centrally Ducted)	For this application, typical configurations include 1-zone ductless, or 1-3 room mini-duct located to serve central living space (for reduced installed cost). Alternatively, larger 2-5 zone system, ductless and/or mini duct, can be configured to serve home widely for better comfort and savings (higher installed cost). In some cases, a new single-zone central heat pump may make sense but that is more likely a whole-house replacement.
Suggested Treatment of Existing HVAC System	Left in place, provides heat only as needed. A centrally ducted system may also provide mixing of house air for improved comfort.
Sizing Strategy Overview	Place first zone where heat will cover most central living area. Establish any additional zones (as appropriate) to strategically cover key living areas per customer needs. Size each zone to heating load of area(s) to be served (block load): total will be undersized for whole-house design heating load. If cooling comfort is desired by customer, size to larger of heating or cooling load for each zone.
Load Calculation	See "Getting Load Calculations Right" to ensure accurate load calculations.
Equipment Selection Considerations	Heating capacity of system at or near outdoor design temperature is a secondary concern.  Undersizing somewhat for heating should improve efficiency and reduce overall heating costs, even though central system may be used slightly more. High efficiency at predominant winter outdoor temperatures will reduce operating cost.
Oversizing Concerns / Tradeoffs	Cooling oversize is mitigated by variable-speed equipment; if minimum speed cooling capacity is over 130% of design cooling load, look for equipment with a higher ratio of heating to cooling capacity, or a larger turn-down ratio (a lower minimum capacity), or both.

#### **Installation Guide**





#### Guide To Installing Air-Source Heat Pumps in Cold Climates

A Companion to NEEP's Guide to Sizing & Selecting Air-Source Heat Pumps in Cold Climates



#### Introduction

High-quality installations of air-source heat pump (ASHP) systems generate referrals, increase sales, reduce callbacks and improve customer comfort and satisfaction. Installation practices also have a major impact on efficiency and performance of an ASHP system. Efficient ASHPs have seen significant sales growth in colder climates in recent years. The recent generation of cold-climate ASHPs, combined with insights from large-scale installation programs and installers, has led to a better understanding of the full range of practices to ensure maximum system performance and customer satisfaction. This guide provides a list of these best practices, as well as homeowner education and system setup guidance, to help ensure efficient air-source heat pumps and happy customers in cold climates.

Heat pumps should always be installed by licensed, trained professionals. Always follow manufacturer's specification and installation instructions, and all applicable building codes and regulations. All installers should attend a manufacturer's training or preferred installer program.

ASHPs come in a number of configurations, and in some cases the following guidance may be specific to one or more of those system types. There are many variations and terms used, but these guidelines will focus on the following broad categories: "ductless ASHP" refers to any non-ducted cassette type indoor unit (including wall-mount air handlers, floor mounted consoles, inceiling cassettes, etc.); "mini-duct ASHP" refers to remote air handlers that are typically designed for compact, concealed-ceiling or short-duct configurations; and "centrally ducted ASHP" refers to whole-house systems with central air handlers. The icons shown here are used below to indicate when guidance is specific to a certain system type. All items without icons are generally applicable to all ASHP configurations.

Applies to:





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- Guides developed to be shared/used broadly
- Guides posted on NEEP's public website, available to download
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- Seeking opportunities to disseminate resource
- Please send ideas about key venues to share the Guides



#### Thanks!

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