

Home Performance with ENERGY STAR® Building Performance Institute Training Questionnaire

Name of Applicant: _____

Name of Firm or Company: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____ Fax: _____

Cell Phone: _____ Email: _____

- 1) Do you currently own or work with a registered Vermont business? If so, describe your business. What services does your business currently provide? Where is your business located? How many customers does your business serve in Vermont?

- 2) Describe your education and experience in building science and energy efficiency.

- 3) Describe your experience running crews and managing projects.

- 4) Describe your approach to customer service.

- 5) What are your goals in pursuing BPI certification?

6) BPI training promotes a whole-house approach. Do you plan to pursue certification in both the Envelope and Heat specialties, in addition to the required Building Analyst certification? Do you plan to deliver comprehensive building performance services to your customers? Please describe your plans.

7) Efficiency Vermont works with BPI-certified contractors to deliver Home Performance with ENERGY STAR services to Vermont customers. Participating contractors must meet program requirements to qualify for incentives from Efficiency Vermont. Please describe your level of commitment to participating actively in Vermont's Home Performance with ENERGY STAR program after becoming BPI certified.

8) How does Home Performance with ENERGY STAR fit in with your business plan?

9) Please describe the specific energy retrofit services you intend to offer.

10) What geographical area do you intend to cover?

11. Established contractors offering Home Performance with ENERGY STAR services typically invest 2-3 weeks of time for training and certification, plus \$5,000 to \$20,000 for new equipment. Is your organization willing to make this investment?

Please return to:

Attn: BPI Training Interest
Efficiency Vermont
255 S. Champlain Street, Suite 7
Burlington, VT 05401

Efficiency Vermont will contact you when the next training is scheduled.

