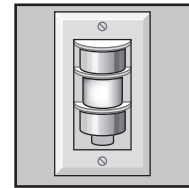
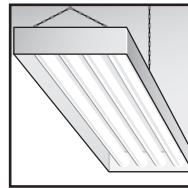
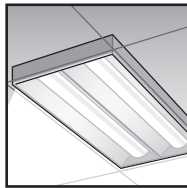
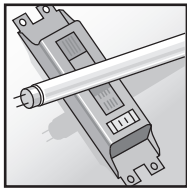


newLIGHT Enhanced Rebate Program

Promoting the Replacement of T12 and HID High-Bay Lighting with More Efficient Technology

PROGRAM OVERVIEW FOR BUSINESSES



For a limited time—**April 1 through December 31, 2010**—Efficiency Vermont is offering businesses significantly enhanced rebates for upgrading your old, inefficient T12 fluorescent and HID high-bay lighting systems to more efficient equipment—from 50 to 90% of the equipment cost!

To qualify for enhanced rebates offered through the **newLIGHT** program, you must work with a contractor, distributor, or other lighting professional who will evaluate your facility and submit a “Project Pre-Approval Form” to Efficiency Vermont on your behalf.

Now is the best time to replace outdated lighting systems.

The U.S. Department of Energy passed new regulations that ban the manufacture of T12 fluorescent lamps for sale in the U.S. after July 14, 2012. As a result, replacement T12 lamps will no longer be available for purchase, and businesses using T12 lighting systems will need to upgrade to a more efficient lighting system at some point after July 14, 2012. **For a limited time, Efficiency Vermont is offering increased rebates to replace these lighting systems. The increased rebates will not be available after December 31, 2010.**

Get a jump start on replacing your old lighting systems and take advantage of this limited-time offer from Efficiency Vermont.

- Receive significantly enhanced rebates on eligible efficiency upgrades—from 50 to 90% of the equipment cost!
- Reduce your lighting energy costs by saving 25 to 50% or more in lighting energy use for each fixture you upgrade.
- Improve your business environment and customers’ experience through improved lighting quality.

SAVE TODAY AND FOR YEARS TO COME WITH ENERGY-EFFICIENT LIGHTING.



Contact Burlington Electric Department at 802-865-7342 for all Burlington projects.

Efficiency Vermont

888-921-5990 • www.efficiencyvermont.com/newlight

newLIGHT Enhanced Rebate Program

Projects eligible for the newLIGHT Enhanced Rebate Program include:

- T12 Upgrades and Controls
- HID High-Bay Upgrades and Controls
- Exit Sign Upgrades

Please see the “Eligible Efficiency Upgrades & Enhanced Rebate Amounts” fact sheet for complete details. Contact Burlington Electric Department at 802-865-7342 for all Burlington projects.

If you have a potential project you think is eligible for the newLIGHT program, follow these simple steps:

1. Review the newLIGHT program materials.

- Additional program materials include: “Eligible Efficiency Upgrades & Enhanced Rebate Amounts”, “Project Pre-Approval Form”, and “Frequently Asked Questions” fact sheets.
- Materials are available online at www.encyvermont.com/newlight, by calling Efficiency Vermont toll-free at 888-921-5990, or from your contractor, distributor, or other lighting professional.

2. Determine your eligibility.

Before having your facility audited or any work done, you must confirm your eligibility by contacting Efficiency Vermont toll-free at 888-921-5990, ext. 1003, or by e-mailing info@encyvermont.com. You will need to provide your business name, contact information, facility address, and electric utility account number. Alternatively, your contractor, distributor, or other lighting professional can submit the information for you. Efficiency Vermont will confirm within 3 business days whether your business is eligible. NOTE: The newLIGHT program may not be available to business customers who are eligible for alternative Efficiency Vermont programs, such as the Lighting Plus program.

3. Work with your contractor, distributor, or other lighting professional to confirm whether the proposed efficiency upgrades qualify for the newLIGHT program.

- Review the specifications listed on the “Eligible Efficiency Upgrades & Enhanced Rebate Amounts” fact sheet.
 - **Projects must be fewer than 200 fixtures.**
 - **Projects must include upgrades of T12 and/or HID High-Bay Fixtures.**
 - **Projects must incorporate occupancy sensors on all installed fixtures in all applicable spaces, where cost-effective. Cost-effectiveness will be confirmed by Efficiency Vermont during project pre-approval.**
 - **New construction projects are not eligible for the newLIGHT program.**
- Your contractor, distributor, or other lighting professional will be required to audit your facility, and complete a “Project Pre-Approval Form” on your behalf. If you do not have a preferred contractor, check the Lighting Contractor section of the Business Marketplace at www.encyvermont.com or call toll-free 888-921-5990.

4. Submit a completed “Project Pre-Approval Form” to Efficiency Vermont.

- Your contractor, distributor, or other lighting professional should submit a “Project Pre-Approval Form” via e-mail to info@encyvermont.com, fax to 802-658-1643, or mail to Efficiency Vermont, Rebate Coordinator, 255 S. Champlain St., Burlington, VT 05401.
- All information requested on the form must be provided. Incomplete information will delay processing of the form.
- Upon receipt, Efficiency Vermont will review the “Project Pre-Approval Form”, calculate the project’s energy savings and financial return, and (where appropriate) approve the project. Efficiency Vermont may need to contact you and/or your contractor, distributor, or other lighting professional with questions.
- Efficiency Vermont will confirm within 14 business days whether the project has been approved.
- Once pre-approved, Efficiency Vermont will provide you and your contractor, distributor, or other lighting professional with a confirmation letter including the project energy savings and financial return, and total newLIGHT rebate amount.

5. Work with your contractor, distributor, or lighting professional to schedule and complete the project.

- Contact Efficiency Vermont *before* beginning work, and Efficiency Vermont will provide you with a newLIGHT rebate agreement including a list of the approved new lighting equipment.
- Upon project completion, contact Efficiency Vermont and payment will be issued.
- All projects must be completed by December 31, 2010 to be eligible for enhanced rebates available through the newLIGHT program.

